

Nomor Surat	SB-045/CSL-LN/BEI/IV/15
Nama Emiten	PT Link Net Tbk.
Kode Emiten	LINK
Lampiran	2
Perihal	Keterbukaan Informasi Yang Perlu Diketahui Publik - Penyampaian Slide Presentasi Kinerja Perseroan Per 31 Maret 2015

Perseroan / Emiten melaporkan hal-hal sebagai berikut:

Pada tanggal 29 April 2015 Perseroan mengalami peristiwa/memperoleh informasi/fakta material yaitu:

- ☐ Penggabungan usaha atau Peleburan usaha
- ☐ Pembelian Saham
- ☐ Pembentukan Usaha Patungan
- ☐ Pemecahan Saham
- ☐ Pembagian Dividen Saham
- ☐ Pendapatan dari Dividen yang Luar Biasa Sifatnya
- ☐ Perolehan atau Kehilangan Kontrak Penting
- ☐ Produk atau Penemuan Baru yang Berarti
- ☐ Perubahan dalam Pengendalian atau Perubahan Penting dalam Manajemen
- ☐ Pengumuman Pembelian Kembali atau Pembayaran Efek yang Bersifat Utang
- ☐ Penjualan Tambahan Efek ke Masyarakat atau Secara Terbatas yang Material Jumlahnya
- ☐ Pembelian atau Kerugian Penjualan Aktiva Yang Material
- ☐ Perselisihan Tenaga Kerja yang Relatif Penting
- ☐ Pemogokan Karyawan
- ☐ Tuntutan Hukum yang Penting Terhadap Perusahaan, Dan Atau Direktur Dan Komisaris Perusahaan
- ☐ Pengajuan Penawaran Untuk Pembelian Efek Perusahaan Lain
- ☐ Penggantian Wali Amanat
- ☐ Perubahan Tahun Fiskal Perusahaan
- ☐ Perkembangan Restrukturisasi Hutang
- ☐ Kebakaran Fasilitas Produksi
- ☐ Bencana Alam
- ☐ Penghentian Sebagian atau Seluruh Aktivitas Operasi Perseroan dan/atau Anak Perusahaan dan/atau Segmen Usaha karena Pertimbangan Bisnis
- ☐ Dibekukannya Produk Utama atau Mengalami Kondisi yang Berpotensi Mengakibatkan Pembekuan Produk Utama
- ☐ Pernyataan Tidak Mampu Membayar Bunga Pinjaman dan/atau Pokok Pinjaman
- ☐ Menerima Pernyataan Default dari Kreditur
- ☐ Pencabutan Sebagian atau Seluruh Ijin Usaha
- ☐ Penambahan Unit Usaha
- ☐ Pembentukan Anak Perusahaan atau Perusahaan Asosiasi Baru
- ☐ Perubahan Penggunaan Dana Hasil Penawaran Umum dari yang telah Ditetapkan dalam Prospektus
- ☐ Libur Perusahaan
- ☒ Lainnya:

- Penyampaian Slide Presentasi Kinerja Perseroan Per 31 Maret 2015

Dampak kejadian, informasi atau fakta penting tersebut terhadap Perseroan sebagai berikut:

Dampak terhadap Kegiatan Operasional:

-

Dampak terhadap kondisi keuangan dan proyeksi keuangan:

-

Dampak Hukum:

-

Dampak terhadap kelangsungan usaha Perseroan:

-

Nama Pengirim	Dicky Setiadi Moechtar
Jabatan	Corporate Secretary
Tanggal dan Jam	29 April 2015 19:35:59
Lampiran	OL_LN BEI - 20150429 - SB-045 - Penyampaian Slide Presentasi.pdf
	PT Link Net Earning Slides Q1 2015 - FINAL.pdf

Dokumen ini merupakan dokumen resmi PT Link Net Tbk. yang tidak memerlukan tanda tangan karena dihasilkan secara elektronik.
PT Link Net Tbk. bertanggung jawab penuh atas informasi tertera di dalam dokumen ini.

No. SB-045/CSL-LN/BEI/IV/15

Jakarta, 29 April 2015

Kepada Yth.:

Direksi PT Bursa Efek Indonesia

Gedung Bursa Efek Indonesia Tower I Lt. 4

Jl. Jend. Sudirman Kav. 52-53

Jakarta 12190

Perihal : Penyerahan Slide Presentasi

Dengan hormat,

Bersama ini kami sampaikan Slide Presentasi Kinerja PT Link Net Tbk per 31 Maret 2015.

Demikian surat ini kami sampaikan. Atas perhatiannya kami ucapkan terima kasih.

Hormat kami,

PT Link Net Tbk.

atas nama Direksi

A handwritten signature in black ink, appearing to read 'Dicky'.

Dicky Setiadi Moechtar

 **Direktur/Corporate Secretary**

A handwritten letter 'U' in black ink.

Tembusan:

- Kepala Divisi Penilaian Perusahaan Sektor Jasa – BEI

PT Link Net Tbk

BeritaSatu Plaza 4th Fl., Jl. Jend Gatot Subroto Kav. 35-36, Jakarta 12950, Indonesia

T : (62-21) 527 8811 (Hunting) F : (62-21) 527 8833



PT Link Net Tbk

Q1 2015 Earning Slides



Key highlights – 3M 2015 to 31st March 2015



Solidified position as NGBB leader delivering strong growth and profitability vs Q1 2014:

- Revenue of Rp 599.9 billion up 21.8%
- EBITDA of Rp 345.4 billion up 26.0%
- NPAT of Rp 145.2 billion up 4.9%



Continued to deepen network footprint and grow subscriber base:

- 1.5 million homes passed, 57k homes added in Q1 2015
- 406,790 broadband RGUs
- 377,404 cable TV RGUs



High bundling rate remains key competitive differentiator:

- 94% of customers subscribed to both broadband and cable TV Services, up from 93% vs. 2014



Introduced new product enhancements & innovations:

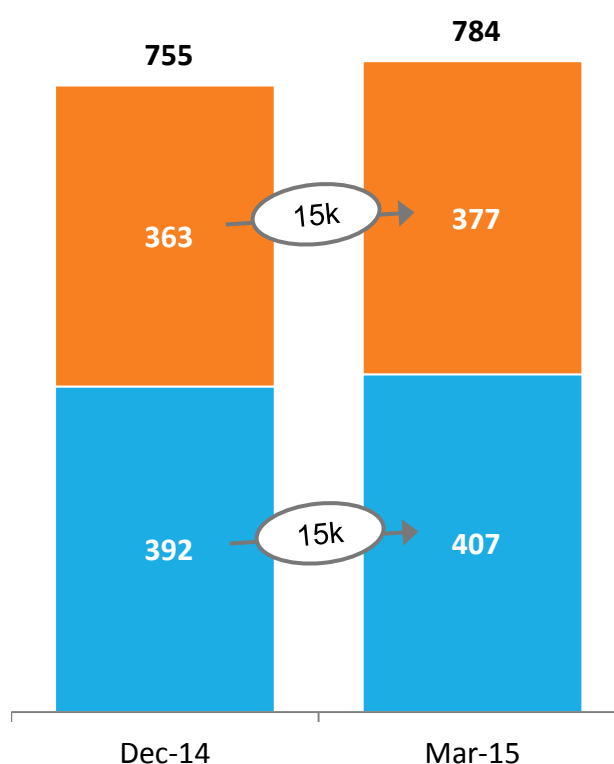
- First Media Go (TV Anywhere)
- New X1 Combo Packs (PVR, VOD and Catch Up TV features)
- Enhanced existing Combo Packs (upgraded offerings)

Key performance indicators show no sign of slowing down

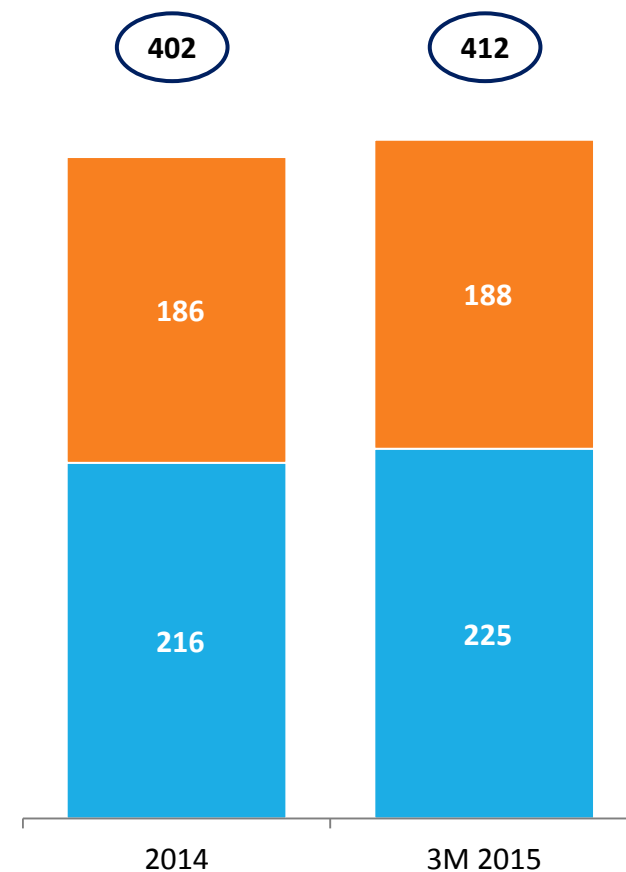
Homes Passed ('000)



RGUs ('000)



ARPU (IDR '000)

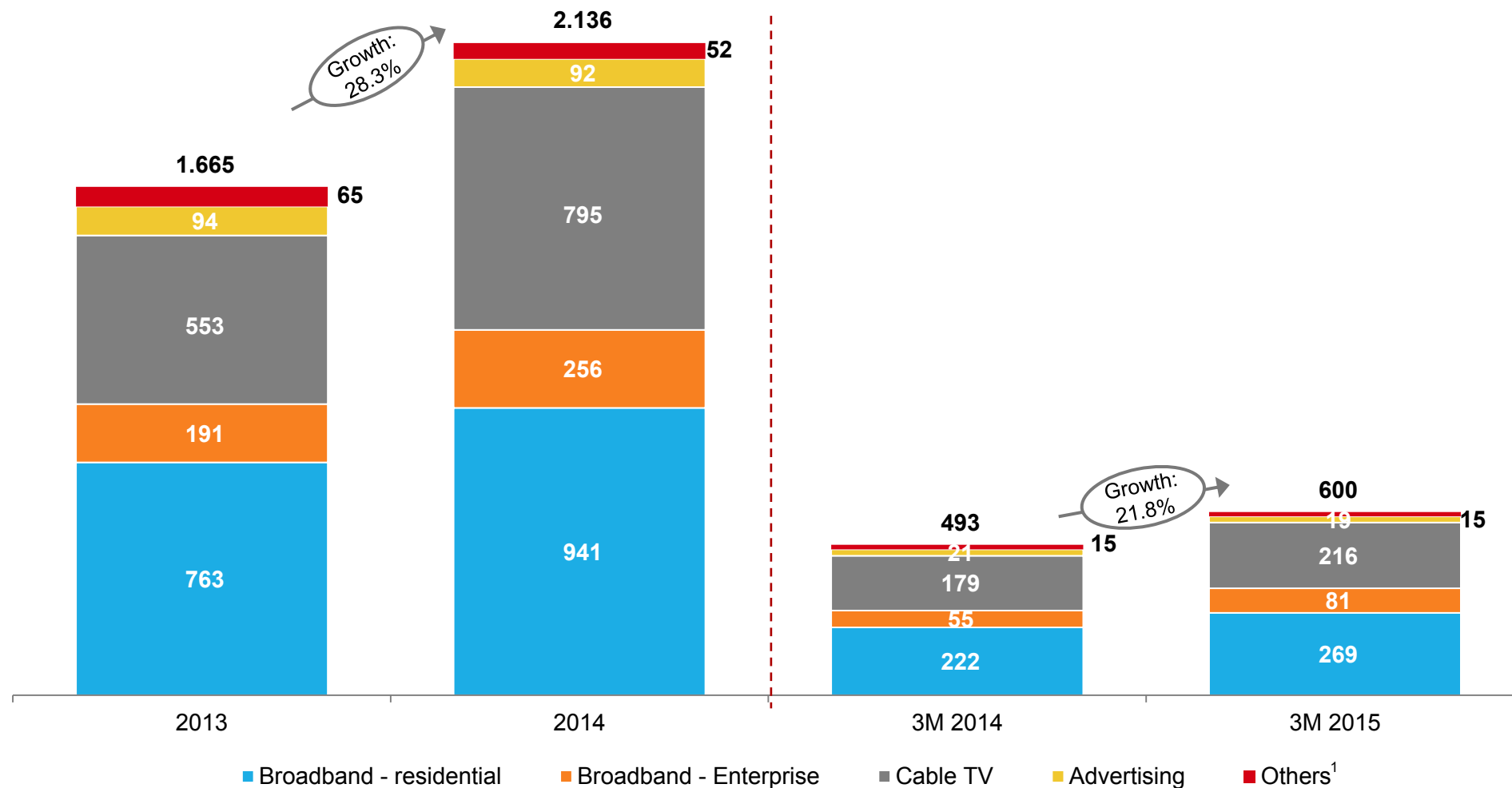


■ Broadband ■ Cable TV

■ Broadband ■ Cable TV

Revenue growth trajectory continues

Revenue (IDR bn)

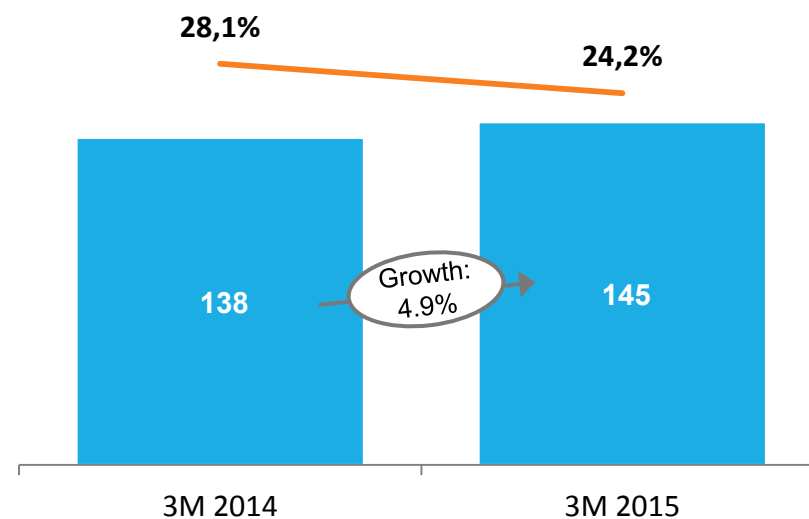
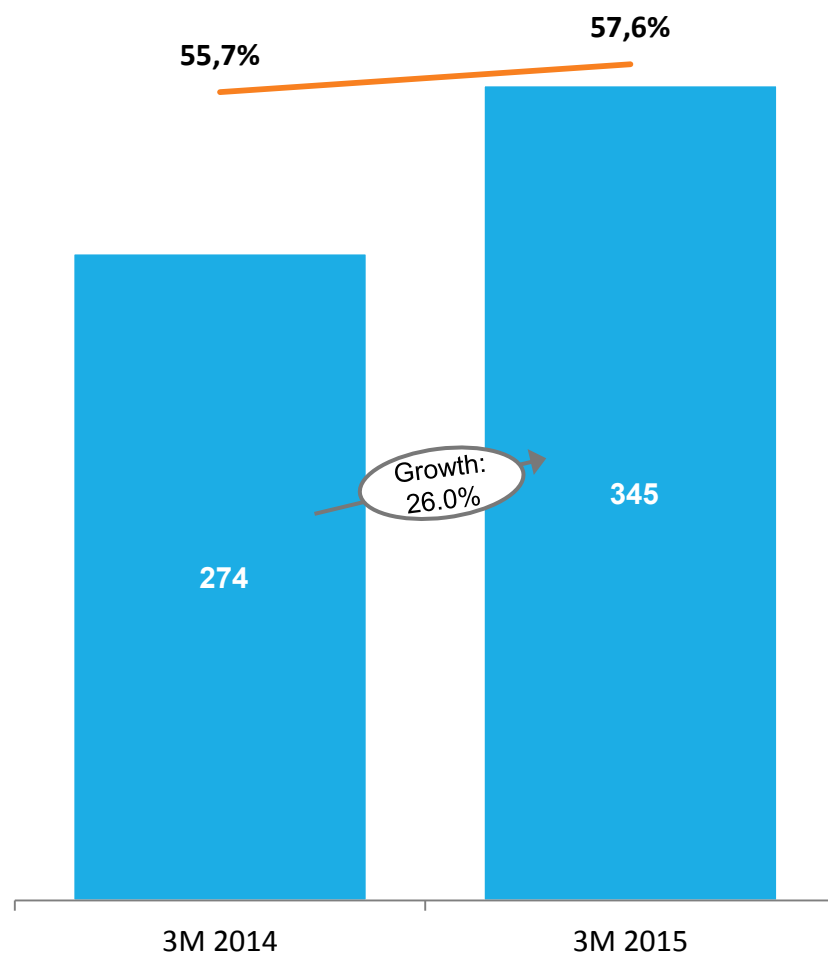


¹ "Others" primarily includes revenue from installation charges, sales of cable modems and promotional items

Healthy margins maintained amidst external pressures

EBITDA (IDR bn)

Net income (IDR bn)

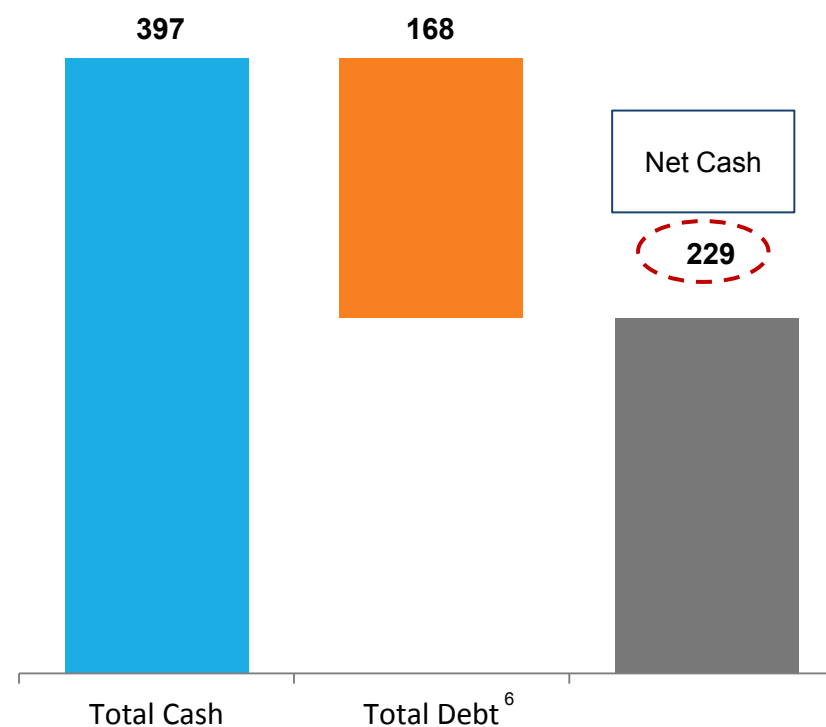
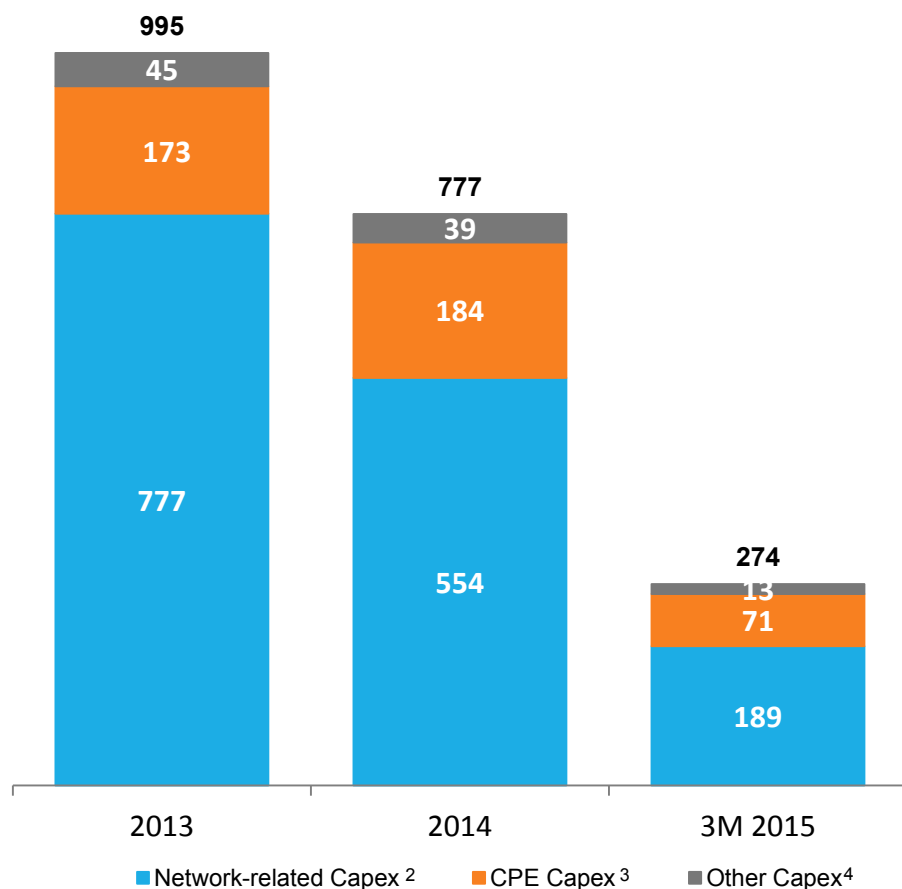


Adjusted EBITDA and Net income margins

Expansion plans on track on back of strong balance sheet

Capex breakdown¹ (IDR bn)

Net Cash with large leverage capacity⁵ (IDR bn)



¹ Capital expenditure represents additions to property, plant and equipment (PPE)

² Network-related capital expenditure is the sum of additions to head-end electronics and network service control points

³ CPE capital expenditure is the sum of additions to converters, decoders, cable modem and set-top boxes

⁴ Other capital expenditure is the sum of additions to land, buildings, leasehold improvements, furniture and fixtures, office equipment and vehicles

⁵ Total debt and cash position as of March 2015

⁶ Total debt includes vendor financing

The background is a dark blue field filled with numerous bright blue, glowing lines that swirl and curve across the frame, resembling data paths or fiber optic connections. Scattered throughout the background are various hexadecimal characters (0-9 and A-F) in a lighter blue, semi-transparent font, giving the impression of digital data floating in space.

***Link* Net**

Appendix

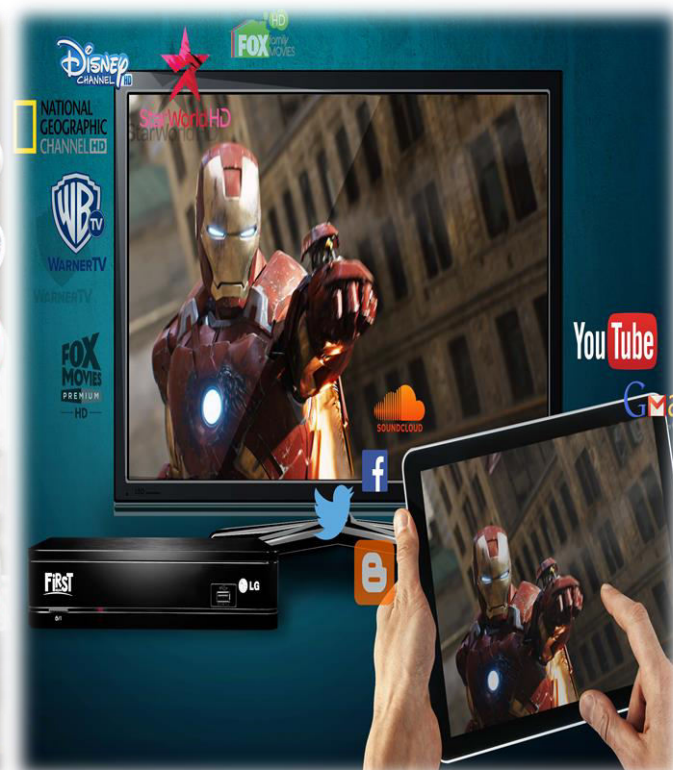
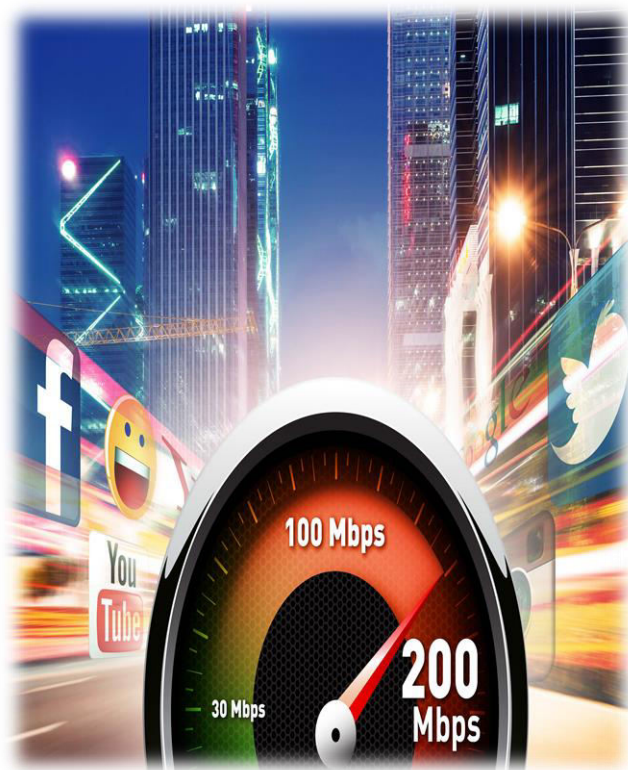
***Link* Net**

Continuous Innovations to create Point of Difference to Entertainment & Broadband Experience

**Maintain speed leadership
with launch of 200 Mbps
across all cities**

**TV Anywhere service on
First Media Go**

**Multi-Screen Interactive
Experience with next
generation cable OTT STB**



Profit and loss summary

	Year ending December 31,		3M ending March 31,	
(IDR bn)	2013	2014	1Q 2014	1Q 2015
Revenue	1,664.6	2,136.0	492.7	599.9
Adjusted EBITDA	900.6	1,230.7	274.2	345.4
D&A	(280.5)	(393.4)	(87.9)	(112.1)
Operating Profit	593.8	837.3	186.3	233.2
<i>Margin %</i>	35.7%	39.2%	37.8%	38.9%
Finance Income	24.3	17.6	3.7	3.5
Finance Cost	(120.8)	(55.7)	3.4	(24.4)
Share in Loss of Associate	(10.0)	(43.2)	(7.0)	(14.8)
Profit Before Tax	487.3	755.9	186.4	197.5
Tax Expense	(125.1)	(198.0)	(48.0)	(52.4)
Net Income	362.2	557.9	138.4	145.2
<i>Margin %</i>	21.8%	26.1%	28.1%	24.2%

Balance sheet summary

	As at Dec 31	As at Mar 31,
(IDR bn)	2014	2015
Current Assets		
Cash and Cash Equivalents	358.7	396.6
Trade Receivables ¹	176.8	201.5
Total Current Assets	574.9	642.7
Non-Current Assets		
Property, Plant and Equipment - Net	2,693.6	2,860.1
Total Non-Current Assets	3,167.1	3,312.2
Total Assets	3,742.0	3,954.8
Current Liabilities		
Payables ¹	112.7	132.6
Current Maturities of Long-Term Debt	90.7	95.3
Total Current Liabilities	551.4	634.1
Non-Current Liabilities		
Long-Term Debt – Net of Current Maturities	91.3	72.2
Total Non-Curent Liabilities	155.9	140.9
Total Liabilities	707.2	774.9
Total Equity	3,034.8	3,179.9
Total Liabilities and Equity	3,742.0	3,954.8

Net Cash of
IDR 229 bn

¹ Trade receivables include receivables from both third-parties and related parties. Payables includes payables to both third parties and related parties